# CREATE A COMPENSATION PLAN Scale your cannabis facility with your manufacturing team

"Some manufacturing roles are the hardest jobs in cannabis to do successfully, making it critical to competitively compensate and incentivize these employees." – David Belsky, CEO at FlowerHire

#### VP OF OPERATIONS Responsibilities

Oversees a network of cannabis facilities Standardizes systems and processes across facilities Drives work culture and employee retention

Continuous improvement and adaptability

Builds facilities from scratch Massively scales facilities Oversees profit and losses Involves frequent travel

#### **\$250,000 - \$350,000 BASE PAY 20% - 40%** BONUS TARGET

### DIRECTOR OF OPERATIONS Responsibilities

Single-site leader A beacon of company culture Sets up systems and processes Establishes KPIs Runs profit and loss reports Reports to VP of operations

**\$150,000 - \$180,000 BASE PAY 20% - 30%** BONUS TARGET

## LAB OR EXTRACTION MANAGER Responsibilities

Turns cannabis flower into oil-based consumer packaged goods

Extracts molecules using CO2, ethanol, solventless, or hydrocarbons

Inserts molecules into the oil product

Manages the lab and teams varying from one person to up to 30 people

\$80,000 - \$100,000 BASE PAY

Creates SOPs for technicians to follow Manages quality of product Maintains safety Reports to director of operations

10% - 20% BONUS TARGET

Reach out to FlowerHire's Managing Partner for support in building your manufacturing/operations team.

Samantha Harrington <u>samantha@flowerhire.com</u>.



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